The Copenhagen Stock Exchange
Nicolaj Plads 6
1007 Copenhagen K
Denmark

Announcement 2007 no. 13
13 pages
Contact persons:
Christian B. Lund, CEO
Henning Vilslev, CFO
Tel. +45 9630 6000

Interim report for the period 1 January – 31 March 2007

The Board of Directors of Sanistål A/S has today approved the company's accounts for the period 1 January until 31 March 2007. It should be noted that Carl F A/S, which was taken over as of 1 January 2007, is only included in the income statement and the balance sheet after closing, which took place with effect from 1 April 2007.

Sanistål achieved a profit before tax of DKK 58.0 million, compared to DKK 43.8 million in the same period in 2006.

The accounts for the period are characterised by features including:

- **The Sanistål Group's growth in revenue was 26.8% compared to the same period in 2006, of which the organic growth was 25.0%.**

- **Subsidiaries generated a surplus of DKK 8.0 million, compared to DKK 0.8 million in the same period in 2006.**

- **A positive "Steel price development 1)" compared to the same period in 2006 totalled DKK 10.6 million.**

  1) The "Steel price development" is defined as the difference between earnings on steel in the current year and earnings on steel in the preceding year (the base year), with the calculation for both years being based on the quantity for the base year.

- **Earnings per share (EPS) after tax totalled DKK 87.6, compared to DKK 66.6 per share in the same period in 2006**

A profit before tax in the order of DKK 220 to 240 million is still expected for 2007, corresponding to earnings per share (EPS) in the order of DKK 83 to 91.

Aalborg, Denmark, 21 April 2007

Knud Erik Borup
Chairman of the Board

Christian B. Lund
Chief Executive Officer

STATEMENT BY THE BOARD OF DIRECTORS AND THE BOARD OF MANAGEMENT

The Board of Directors and the Board of Management have on this date considered and approved the interim report for Sanistål A/S for the period 1 January – 31 March 2007.

The interim report is not audited, and has been prepared in accordance with International Financial Reporting Standards as approved by the EU and additional Danish disclosure requirements for the preparation of accounts of listed companies.

We consider the accounting policies applied to be appropriate and are of the opinion that the interim report gives a true and fair view of the assets, liabilities and financial position of the Group as at 31 March 2007 and the financial results from the Group's activities and cash flow for the period 1 January - 31 March 2007.

Aalborg, 21 April 2007

Board of Management:

Christian B. Lund	Ole Graversen	Henning Vilslev

Board of Directors:

Knud Erik Borup Chairman	Steen Gede Deputy Chairman	Uffe B. Johansen
Ole Enø Jørgensen	Jens Ole Klitgaard	Else L. Kristensen
Walther V. Paulsen	Matthias Max Schön	Peter Vagn-Jensen

FINANCIAL HIGHLIGHTS AND KEY RATIOS FOR THE GROUP

DKK millions	Q1 2007	Q1 2006	Total 2006
Financial highlights:			
Income statement:			
Net revenue	1.379,8	1.088,5	4.819,6
Gross profit	325,1	250,6	1155,8
Profit on ordinary activities	62,8	44,3	220,3
Earning before interest, tax and amort. (EBITA)	62,8	45,6	222,8
Operating profit (EBIT)	62,8	45,6	222,8
Net financial items	-4,8	-1,8	-8,2
Profit before tax	58,0	43,8	214,6
Profit before for the period (after 28% tax)	**41,8**	**31,6**	**158,6**
Balance sheet:			
Non-current assets	558,6	471,2	541,9
Current assets	1.919,6	1.346,0	1.646,6
Total assets	**2.478,2**	**1.817,2**	**2.188,5**
Shareholders' equity	1.020,5	879,9	978,3
Interest-bearing debt	806,7	414,6	694,4
Non-interest-bearing debt	651,0	522,7	515,8
Total liabilities and shareholders' equity	**2.478,2**	**1.817,2**	**2188,5**
Share capital	**192,4**	**192,4**	**192,4**
Cash flows:			
Cash flow from operating activities	-81,8	28,9	-80,8
Cash flow from investment activities	-29,2	-24,9	-153,7
Free cash flows	**-111,0**	**4,0**	**-234,5**
Investment in tangible non-current assets	**28,6**	**24,7**	**164,2**
Key ratios:			
Profit margin (EBIT-margin) %	4,6	4,2	4,6
Earning per share after tax (EPS), DKK., basic *	88,0	66,8	83,7
Earning per share after tax (EPS), DKK., diluted *	87,6	66,6	83,5
Cash flow per share (CFPS), DKK.	-42,9	15,3	-42,5
Return on invested capital (ROIC) % *	14,3	14,0	15,1
Return on equity % *	16,7	14,7	17,4
P/E ratio *	11,8	11,5	10,2
Price/book value ratio	1,9	1,6	1,7
Market price per DKK 100 nominal share	1.038,9	768,6	854,8
Book value per DKK 100 nominal share	536,8	465,8	515,0
Equity ratio %	41,2	48,4	44,7

*) The key ratio is calculated on an annual basis.

MANAGEMENT REPORT

Sanistål's business concept
The Sanistål Group is a knowledge-based service company, in which the ultimate purpose is reliable delivery, know-how and products in the company's business areas.
Sanistål delivers service primarily to customers in the fields of construction, manufacturing and trades, as well as to public institutions. The Group's main activities comprise consultancy services and the distribution of services in the fields of HVAC, Steel & Metal, Tools, Machinery and Technical Products, as well as integrated supply and logistics solutions.

Financial review
During this financial period the Sanistål generated revenue of DKK 1,379.8 million, an increase of DKK 291.3 million (26.8%) compared to the same period last year.
This increase can be attributed to increased revenue in all three of the company's business segments: Construction Industry, Steel Industry and Other Industry, cf. segment information on page 13.

The profit before tax for the period was DKK 58.0 million, compared to DKK 43.8 in the same period in 2006.

The Group's profit before tax in the interim report compared to the same period in 2006, corrected for the positive "Steel price development" and unusual items, reflects the following trend:

DKK millions	Q1 2007	Q1 2006	Variance
Group pre-tax profit	58,0	43,8	14,2
"Steel price development"	-10,6	-	-10,6
Property gains	0,0	-1,3	1,3
"Comparative profit"	47,4	42,5	4,9

The consolidated balance sheet total is DKK 2,478.2 million compared to DKK 1,817.2 million at the end of March 2006. The growth in this total can be attributed to activity-based increases in current assets.

As at 31 March 2007 equity totalled DKK 1,020.5 million, an increase of DKK 42.1 million compared to the end of 2006. This growth can be attributed primarily to the period's profit after tax (DKK 41.8 million). The equity ratio is 41.2%, compared to 44.7% at the end of 2006.

The scope of investment in the financial period was DKK 28.6 million.

Cash flow from operations was DKK –81.8 million, compared to DKK 28.9 million in the same period in 2006. Cash flow was affected by activity-based commitments in inventories and accounts receivable.
Sanistål's financing continues to be arranged in such a way that the company has significant credit facilities available.

Group structure

The Sanistål Group consists of the parent company, Sanistål A/S, and the wholly owned subsidiaries Serman & Tipsmark A/S, Max Schön AG (Germany and Poland), Sanistal SIA (Latvia), Sanistal OÜ (Estonia), UAB Sanistal (Lithuania) and UAB Hidruva (Lithuania). There is also Carl F A/S, which was taken over as of 1 January 2007, but is only included in the income statement and the balance sheet after closing, which took place with effect from 1 April 2007.

Profit trend for the Group, 1st quarter 2007 *(1st quarter 2006)*

DKK millions	Net revenue	Gross profit	Other operat-ing income	Expenses	Profit before tax
Sanistål A/S, parent company	1.187,7	275,6	0,4	226,0	50,0
Sanistål A/S, parent company	*956,5*	*218,6*	*1,7*	*177,3*	*43,0*
Serman & Tipsmark A/S	30,0	7,5	-	5,2	2,3
Serman & Tipsmark A/S	*21,0*	*4,3*	*-*	*4,2*	*0,1*
Max Schön AG, Germany/Poland	91,9	23,5	1,0	19,8	4,7
Max Schön AG, Germany/Poland	*70,0*	*17,4*	*1,0*	*16,7*	*1,7*
The Baltic States	89,8	18,5	0,0	17,5	1,0
The Baltic States	*45,7*	*10,3*	*0,0*	*11,3*	*-1,0*
Elimination of internal transactions	-19,6	-	-0,3	-0,3	0,0
Elimination of internal transactions	*-4,7*	*-*	*-0,3*	*-0,3*	*0,0*
Subsidiaries	192,1	49,5	0,7	42,2	8,0
Subsidiaries	*132,0*	*32,0*	*0,7*	*31,9*	*0,8*
Group	1.379,8	325,1	1,1	268,2	58,0
Group	*1.088,5*	*250,6*	*2,4*	*209,2*	*43,8*

Sanistål A/S, parent company

Revenue in the parent company totalled DKK 1,187.7 million, which is DKK 231.2 million or 24.2% more than last year.

The gross profit increased by DKK 57.0 million compared to the same period in 2006, totalling DKK 275.6 million.
The gross profit margin increased by 0.4% to 23.2%.

Total operating expenses were DKK 226 million, representing an increase of DKK 48.7 million or 27.5% compared to the same period in 2006. The main reasons for this increase are:

- The level of activity, measured in terms of the development in gross profits on Stocks/Drop shipments adjusted for the “Steel price development”, rose by 23.6%.
- The extremely high level of activity and capacity limitations in the current warehouse structure continue to contribute towards high marginal logistical expenses, as the increase in the level of activity constitutes approx. 2/3 of the growth in total operating expenses.
- Electrical Technology: At the beginning of 2006 Sanistål created a new business area in the field of electrical items. As expected, this new area had a negative impact on the profit in the 1st quarter of 2007.

The parent company’s operating profit (EBIT) rose by DKK 9.2 million to DKK 53.1 million.

The parent company’s profit before tax was DKK 50.0 million, compared to DKK 43.0 million in the same period in 2006.

Incentives programme: At the beginning of April 2007 there was a final settlement of the number of earned share options in respect of 2006. The earned number of options was 5,861 (of which 2,817 by the Board of Management) at an exercise price of 1,038.08.

With 2007 as the earning year, it is expected that options will be awarded to the Board of Management and senior executives in the Group to acquire shares to a total maximum market value of DKK 7.0 million. Final measurement will take place in March 2008 on the basis of results achieved in 2007 and on the basis of the market value for ten days after publication of the annual report for 2007.

The fair value (Black-Scholes) of outstanding share options as at 31 March 2007 was DKK 11.0 million (of which DKK 5.4 million for the Board of Management).

The subsidiaries

Summary of the Danish subsidiary:
Serman & Tipsmark A/S
Serman & Tipsmark A/S develops, manufactures and markets customised hydraulic solutions. Revenue in the interim accounts totalled DKK 30.0 million (2006: DKK 21.0 million), with a profit before tax of DKK 2.3 million (2006: DKK 0.1 million).

Summary of the foreign subsidiaries:
Total revenue in Sanistål's foreign operations was DKK 181.7 million, compared to DKK 115.7 million in the same period in 2006. The profit before tax in the foreign subsidiaries was DKK 5.7 million, compared to DKK 0.7 million in the same period in 2006.

Max Schön AG, Germany and Poland
The activities of the Max Schön Group include the business areas Steel & Pipes, Tools, Machinery and Technical Products.
Revenue totalled DKK 91.9 million (2006: DKK 70.0 million), with a profit before tax of DKK 4.7 million (2006: DKK 1.7 million).

The Baltic States
Revenue in the Baltic States in the interim accounts totalled DKK 89.8 million (2006: DKK 45.7 million), with a profit before tax of DKK 1.0 million (2006: DKK -1.0 million).

The acquisition of Carl F A/S

In January Sanistål A/S entered into an agreement to acquire the company Carl F A/S. Carl F A/S is a leading supplier of fittings, tools and fasteners to the construction industry and other industry in Denmark

Carl F is represented abroad in 50 markets with subsidiaries in the UK, Germany and India. Carl F is well known for its strong brands, including the development, production and marketing of dline, a range of architect-designed, high-quality products in stainless steel designed by Knud Holscher.
Carl F employs 564 people in Denmark and abroad.

In 2006 Carl F generated revenue of DKK 897 million, with a profit before tax of DKK 26.5 million.

With effect from 1 April 2007 the transaction was closed. As of this date, Carl F A/S is included in the Group's consolidated reporting and will thus be included for nine months in the annual report of Sanistål A/S.

The collection of specific information to assess the market value of assets and liabilities taken over has been initiated, and a final calculation of goodwill will then be performed.

Outlook for the financial year 2007

A profit before tax in the order of DKK 220 to 240 million is still expected for 2007, corresponding to earnings per share (EPS) in the order of DKK 83 to 91.

Sanistål

CONSOLIDATED INCOME STATEMENT

DKK thousands	Q1 2007	Q1 2006	Total 2006
Net revenue	**1.379.791**	**1.088.512**	**4.819.619**
Cost of sales	-1.054.735	-837.893	-3.663.857
Gross profit	**325.056**	**250.619**	**1.155.762**
Other operating income	1.115	2.422	27.540
Other external expenses	-95.355	-71.263	-310.683
Staff costs	-155.531	-122.748	-587.837
Operating profit before depreciation	**75.285**	**59.030**	**284.782**
Depreciation, amortisation and write-downs	-12.473	-13.425	-61.952
Operating profit (EBIT)	**62.812**	**45.605**	**222.830**
Financial income	5.277	3.897	20.042
Financial expenses	-10.054	-5.675	-28.258
Net financial items	**-4.777**	**-1.778**	**-8.216**
Profit before tax	**58.035**	**43.827**	**214.614**
Tax on the profit for the period	-16.250	-12.272	-56.039
Profit for the period	**41.785**	**31.555**	**158.575**
Average number of shares	1.923.784	1.923.784	1.923.784
Average number of own shares	23.993	34.785	30.048
Average number af shares, basic	1.899.791	1.888.999	1.893.736
Diluting effect of outstanding share options	8.166	6.834	5.655
Average number of shares, diluted	1.907.957	1.895.833	1.899.391
Earnings per share after tax (EPS), basic	87,98	66,82	83,74
Earnings per share after tax (EPS), diluted	87,60	66,58	83,49

CONSOLIDATED CASH FLOW STATEMENT

DKK thousands	**Q1 2007**	**Q1 2006**	**2006**
Operating profit (EBIT)	62.812	45.605	222.830
Adjustment for non-liquid operating items, etc.:			
Depreciation, amortisation and write-downs	12.473	13.425	61.952
Total provisions	0	0	15.000
Other operating items	410	293	7.193
Exchange rate adjustments, etc.	-1.155	-394	-54
Cash flow from operating activities befor changes in working capital	74.540	58.929	306.921
Interest income, paid	5.277	3.897	20.042
Interest expenses, paid	-10.054	-5.675	-28.258
Changes in accounts receivable	-151.322	-98.746	-124.806
Changes in inventories	-120.195	-41.681	-284.759
Changes in trade accounts payable and other debt commitments	130.829	121.580	102.364
Corporation tax paid	-10.894	-9.355	-72.280
Cash flow from operating activities	**-81.819**	**28.949**	**-80.776**
Acquisition of intangible assets	-60	-210	-1.355
Acquisition of tangible assets	-28.562	-24.718	-105.900
Acquisition of subsidiary	0	0	-42.404
Other non-current assets	-541	-22	-4.088
Cash flow from investment activities	**-29.163**	**-24.950**	**-153.747**
Free cash flows	**-110.982**	**3.999**	**-234.523**
Debt financing:			
Repayments to credit institutions	-3.697	-2.633	-47.484
Proceeds from borrowing	0	18.254	249.547
Drawings on operating lines of credit	116.102	-17.437	70.387
Shareholders:			
Dividends paid	0	0	-37.780
Sale of shares to employees	450	0	824
Cash flow from financing	**112.855**	**-1.816**	**235.494**
Cash flow for the period	**1.873**	**2.183**	**971**
Cash and cash equivalents as at 1 January	13.759	12.788	12.788
Cash and cash equivalents as at 31 March	**15.632**	**14.971**	**13.759**

The figures in the cash flow statement cannot be derived exclusively from the published accounting records.

GROUP BALANCE SHEET

DKK thousands	**31.03.07**	**31.03.06**	**31.12.06**
ASSETS			
Non-current assets			
Ontangible assets			
Goodwill	32.563	0	32.563
Software	3.371	6.024	3.804
	35.934	6.024	36.367
Tangible assets			
Land and buildings	393.817	344.746	386.120
Plant and machinery, fixtures and fittings	121.798	118.059	112.913
	515.615	462.805	499.033
Other non-current assets			
Property rental deposits	7.040	2.433	6.499
	7.040	2.433	6.499
Total non-current assets	**558.589**	**471.262**	**541.899**
Current assets			
Inventories	1.094.042	721.702	973.847
Accounts receivable	786.385	601.085	638.144
Prepayments and accrued income	10.891	3.548	6.391
Corporation tax	0	0	1.742
Cash and cash equivalents	15.632	14.971	13.759
Assets held for sale	12.675	4.680	12.675
Total currents assets	**1.919.625**	**1.345.986**	**1.646.558**
TOTAL ASSETS	**2.478.214**	**1.817.248**	**2.188.457**

GROUP BALANCE SHEET

DKK thousands	**31.03.07**	**31.03.06**	**31.12.06**
LIABILITIES AND SHAREHOLDERS' EQUITY			
Shareholders' equity			
Share capital	192.378	192.378	192.378
Reserve for hedging transactions	7.190	5.492	6.541
Exchange rate adjustment reserve	-4.878	-4.063	-3.723
Retained profit	787.775	648.378	745.130
Proposed dividend	37.992	37.780	37.992
Total shareholders' equity	**1.020.457**	**879.965**	**978.318**
Liabilities			
Long-term liabilities			
Deferred tax	24.518	34.370	24.528
Total provisions	8.340	0	8.340
Credit institutions	415.840	268.236	478.350
	448.698	302.606	511.218
Short-term liabilities			
Credit institutions	383.081	145.741	207.937
Trade accounts payable and other debt commitments	607.696	481.600	476.231
Corporation tax	3.876	6.729	0
Total provisions	6.660	0	6.660
Liabilities related to assets held for sale	7.746	607	8.093
	1.009.059	634.677	698.921
Total liabilities	**1.457.757**	**937.283**	**1.210.139**
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	**2.478.214**	**1.817.248**	**2.188.457**

STATEMENT OF SHAREHOLDERS' EQUITY - GROUP

DKK thousands	Share capital	Reserve hedging trans-actions	Reserve for exhange rate adjust-ment	Retained profit	Proposed dividend	Total
2006						
Shareholders' equity as at 1 january 2006	192.378	-583	-3.669	616.530	37.780	842.436
Exchange rate adjustment, foreign subsidiaries			-394			-394
Value adjustment of hedging instruments		8.438				8.438
Tax on equity movements		-2.363				-2.363
Share-based remuneration				293		293
Net gains recognised directly in equity		6.075	-394	293		5.974
Profit for the year				31.555		31.555
Total earnings		6.075	-394	31.848		37.529
Sale of own shares in connection with incentives programme				0		0
Total equity movements	0	6.075	-394	31.848	0	37.529
Shareholders' equity as at 31 December 2006	**192.378**	**5.492**	**-4.063**	**648.378**	**37.780**	**879.965**
2007						
Shareholders' equity as at 1 january 2007	192.378	6.541	-3.723	745.130	37.992	978.318
Exchange rate adjustment, foreign subsidiaries			-1.155			-1.155
Value adjustment of hedging instruments		901				901
Tax on equity movements		-252				-252
Share-based remuneration				410		410
Net gains recognised directly in equity		649	-1.155	410		-96
Profit for the year				41.785		41.785
Total earnings		649	-1.155	42.195		41.689
Sale of own shares in connection with incentives programme				450		450
Total equity movements	0	649	-1.155	42.645	0	42.139
Shareholders' equity as at 31 December 2007	**192.378**	**7.190**	**-4.878**	**787.775**	**37.992**	**1.020.457**

SEGMENTAL REPORTING - GROUP

DKK thousands	**Constuction Industry**	**Steel industry**	**Other Industri**	**Non-allocated**	**Group total**
Activities - primary segment - 1st quarter 2007 **(1st quarter 2006)**					
Net revenue	438.844	602.669	338.278	-	1.379.791
Net revenue	*335.723*	*465.971*	*286.818*	*-*	*1.088.512*
Gross profit	105.541	106.040	113.475	-	325.056
Gross profit	*81.218*	*80.202*	*89.199*	*-*	*250.619*
Other operating income	-	-	-	1.115	1.115
Other operating income	*-*	*-*	*-*	*2.422*	*2.422*
External expenses	13.978	13.221	17.714	55.219	100.132
External expenses	*12.613*	*12.214*	*15.257*	*32.957*	*73.041*
Staff costs	31.298	19.739	35.358	69.136	155.531
Staff costs	*26.580*	*17.820*	*31.131*	*47.217*	*122.748*
Depreciation/amortisation	531	629	1.194	10.119	12.473
Depreciation/amortisation	*778*	*813*	*1.731*	*10.103*	*13.425*
Segmental contribution	59.734	72.451	59.209	-133.359	58.035
Segmental contribution	*41.247*	*49.355*	*41.080*	*-87.855*	*43.827*